(2) To achieve and maintain high degree of customer confidence by continuous upgradation of technology, service performence and prompt attention to customers.

(3) To develop sound marketing strategy with cost effective solutions.

(4) To generate adequate internal resources to finance Company's investment plans, working capital needs and to build its reserves besides payment of dividends to VSNL's shareholders.

(5) To continously enhance the quality of services.

(6) To enlarge the availability of Overseas Telecommunications Services.

(7) To seek, promote and foster excellence amongst the work force, improve productivity update human and machine capabilities.

(8) To represent and particiapate in the activities of INTELSAT, INMARSAT, Commonwealth Telecommunications Council (CTC), Asia pacific Telecommunity (APT) and other worlbodies to cater to the interests of VSNL and the country.

Some of the Important physical and financial targets are given below:

Telephone paid minutes (Million)	870	
Leased Voice/data circuits (Nos.)	195	
GPSS traffic	335	Segment million
Paid Minutes per employee per day	1030	minutes
Gross margin (profit before interest, tax & depreciation)	4663	million
Net profit (profit after Tax/Capital employed X 100)	Rs. 12.5%	

B. *Steps taken to implement the MOU*

VSNL would make suitable long term plans, strategies and actions to meet the objectives indicated in the MOU. DOT will provide expeditious assistance in areas wherever required including obtaining Government clearances, settlement of accounts through agreed Revenue Sharing formula and timely provision of local leads and adequate number of circuits. VSNL will be given necessary freedom in setting up facilities as per the terms of license and general policy of the Government.

Sanction of telephones on out of turn basis

853. SHRI O. P. KOHLI: Will the Minister of COMMUNICATIONS be pleased to state:

(a) the total number of telephone connections sanctioned by the Minister of State for Communications on out of turn basis out of his discretionary powers from Ist July, 1993 till date;

(b) whether the connections so sanctioned exceed five per cent of the total number of connections granted in a year; and

(c) if so, the reasons for flouting the orders of the High Court of Delhi passed on 19th July, 1993 in this regard ?

THE MINISTER OF STATE OF THE MINISTRY OF COMMUNICATIONS (SHRI SUKH RAM): (a) 21,287 telephone connections have been sanctioned on out of turn basis by the Minister of State for Communications out of his discretionary powers from Ist July 1993 to 30th November 1994.

(b) No, Sir.

(c) Does not arise.

Registration amount for a telephone

854. SHRI O P. KOHLI: WilL the Minister of COMMUNICATION[b] be pleased to state:

(a) whether it is a fact that Mahana-gar Telephone Nigam Limited is